

**MAPLE FIELD MILK**  
**Community Interest Company**  
Maple Field Farm, Martin, Fordingbridge, SP6 3LR

**INVITES YOU TO PARTICIPATE ON A ONE-DAY INTRODUCTORY COURSE FOR**  
**MODERN SMALL SCALE MILK PROCESSING**

**Dates:** Saturday, 3<sup>rd</sup> December 2016  
**Cost:** £95 per person  
**Location:** Maple Field Farm

**AGENDA:**

10.00 am WELCOME – INTRODUCTION - COFFEE

10.30 am FINANCE & PREMISES – How to get started

11.30 am PLANT & EQUIPMENT – What to buy and from where

12.30 am SALES & MARKETING – Establishing a local market

1.00 pm LUNCH

2.00 pm METHOD – Detailed guide to a typical processing session

3.00 pm STORAGE & TRANSPORT – Refrigeration and safe delivery of produce

ENVIRONMENTAL HEALTH - including the 7 principles of HACCP  
(Hazard and Critical Control Point)

TRADING STANDARDS – Weights, measures, labelling, etc

4.00 pm Q & A - followed by:  
BRIEF DISCUSSION ON MICRO-HERD MANAGEMENT

5.00 pm END

**To book a place or to find out more, please email or phone Nick Snelgar:**

E: [nick.snelgar345@btinternet.com](mailto:nick.snelgar345@btinternet.com)

T: 01725 519202

M: 07811 726934

(B & B available in Martin)